

Q1 2020 SEAPORT

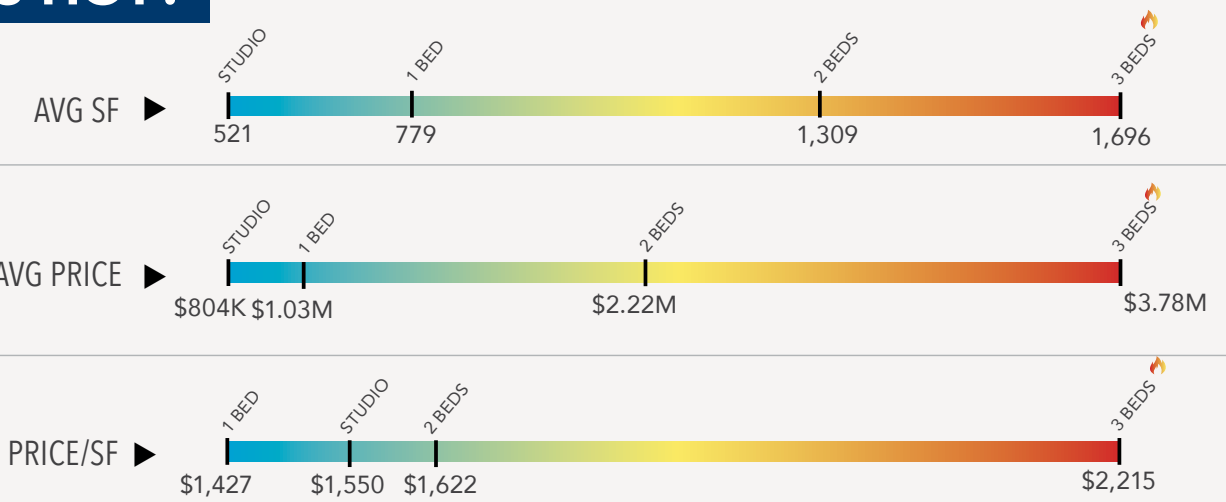


TRENDS & INSIGHTS

- 🔗 The huge spike in Q1 2020 for both number of closings and average price is attributed to closings at Echelon and Pier 4 (neither of which had closings in Q1 2019). Unique to Q1 2020 includes:
 - 61 of the 88 Seaport closings were in Echelon’s first building (located at 133 Seaport), with their average price of \$1,752,512
 - Pier 4 made history with the transaction of Penthouse R – the most expensive Seaport sale by \$1M at \$5.65M.
- 🔗 Seaport is now second only to Back Bay for average price and price per square foot metrics for residential real estate.



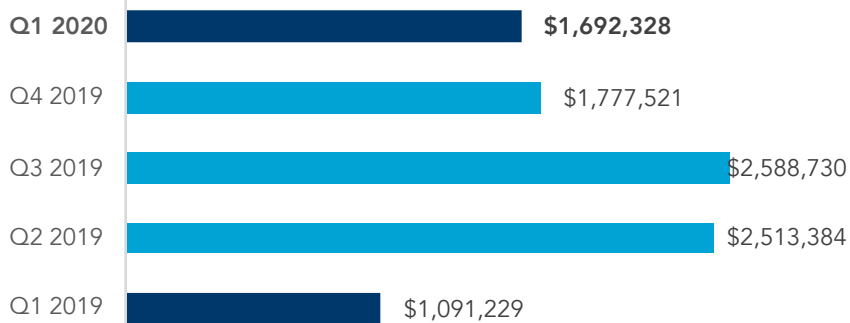
WHAT'S HOT?



AVERAGE SALES PRICE



↑ **55.1%**
YEAR OVER YEAR
\$601,099
INCREASE



AVERAGE COST PER SQ FT



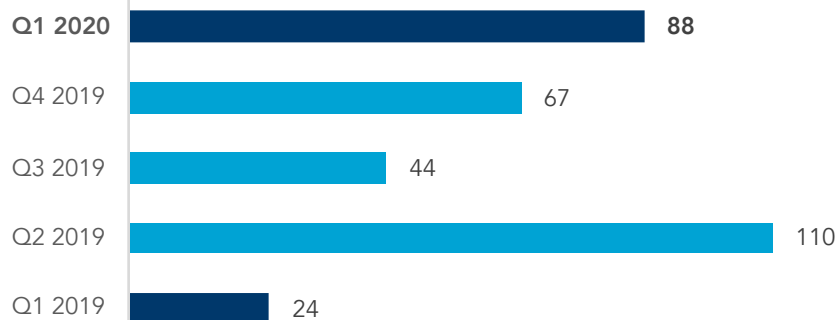
↑ **86.7%**
YEAR OVER YEAR
\$718
INCREASE



NUMBER OF CLOSINGS



↑ **266.7%**
YEAR OVER YEAR
64 UNIT
INCREASE



Note: Data is sourced from MLS and Link