

THE VERANDA HOUSE

Turn-Key Boutique Hotel Collection in Downtown Nantucket, MA



INVESTMENT HIGHLIGHTS

RARE, LUXURY BOUTIQUE HOTEL OFFERING ON NANTUCKET

- 29 keys in two properties
- Situated in the heart of Nantucket town
- Brand enhancing opportunity for a hotel operator to add a Nantucket asset to their collection
- Relaxing and inviting in-town atmosphere

VALUE ENHANCEMENT OPPORTUNITIES

- Room count expansion potential
- Draft off rapidly rising average daily room rates
- Operating margin upside
- Increase winter and shoulder-season occupancy through group programming

NANTUCKET ATTRIBUTES



EASILY ACCESSED BY DIRECT FLIGHT & REGULAR HIGH-SPEED FERRY SERVICE

\$1.9M

AVERAGE HOME PRICE 80

MILES OF PRISTINE BEACHES



TOP WEDDING DESTINATION IN THE COUNTRY





EXECUTIVE SUMMARY

Boston Realty Advisors is exclusively retained to solicit offers for The Veranda House Hotel Collection, a two-property, 29-room luxury boutique hotel located on the island of Nantucket, Massachusetts. Situated in the heart of downtown, this irreplaceable asset is just a short walk to the ferry terminals and offers immediate access to scenic beaches, shopping, and world-class fine dining. From its terraced gardens and serene patios, The Veranda House Hotel Collection displays sweeping harbor views on manicured grounds, all within the convenience of Nantucket town. This turn-key operation offers investors the opportunity to acquire scarce Nantucket real estate with strong cash flow from a thriving hotel brand.

Located 30 miles off the southern coast of Cape Cod, Nantucket Island is best known as an affluent summer destination that enjoys an idyllic, seaport lifestyle. This late-19th century whaling village offers the perfect blend of old-world elegance and vibrant new amenities. Measuring only 49 square miles of land area, Nantucket is highly accessibly with an active downtown social scene. During peak season island population swells, attracting more than 400,000 visitors in a single summer. With more than 80 miles of spectacular beaches and endless cultural activities, Nantucket will forever be a preeminent tourist destination.



VerandaNantucket.com

CAPITAL MARKETS

JASON S. WEISSMAN
Founder & Senior Partner
617.850.9608

NICHOLAS M. HERZ Managing Director & Partner 617.850.9624 nherz@bradvisors.com **KEVIN BENZINGER** Associate 517.850.9647 Khenzinger@bradvisors.com

